# Union plans

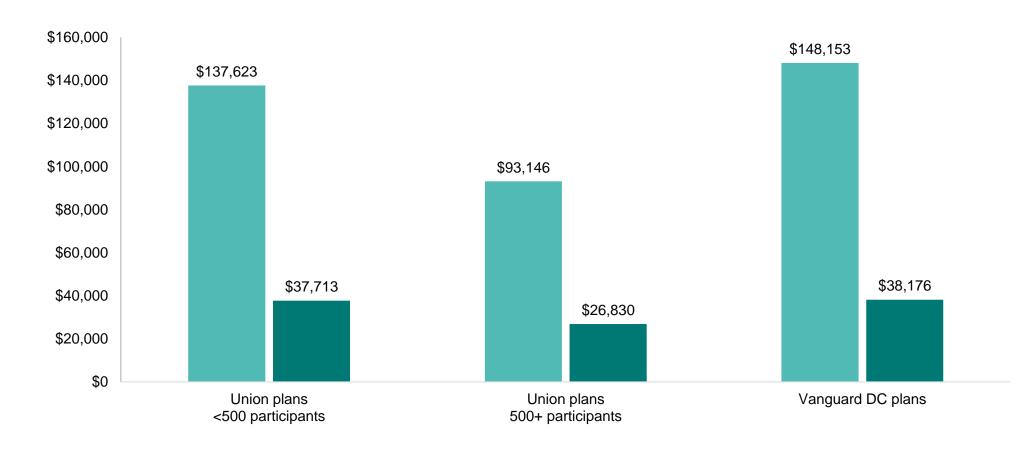


### **Benchmark population**

	Union plans <500 participants	Union plans 500+ participants	Vanguard DC plans
Number of plans	52	40	1,417
Number of participants	9,220	161,454	4,770,746
Average number of participants	177	4,036	3,367
Median number of participants	159	1,342	622
Amount of assets	\$1.3B	\$15.0B	\$706.8B
Average assets	\$24.4M	\$376.0M	\$498.8M
Median assets	\$10.2M	\$113.8M	\$92.1M

Union plans are defined as those plans designated exclusively for benefit of union participants.

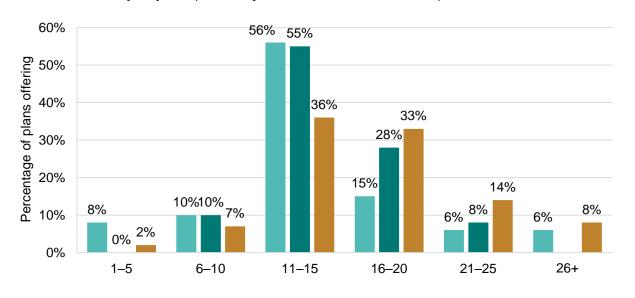
#### **Participant balances**



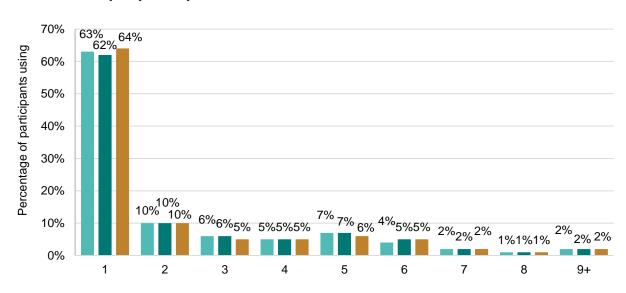
Average Median

#### Number of fund options offered and used

#### Funds offered per plan (all life-cycle funds counted as one)



#### Funds used per participant



	Union plans <500 participants	Union plans 500+ participants	Vanguard DC plans
Average funds offered	15.0	14.3	17.5
Median funds offered	14	13	16
Average funds used	2.3	2.3	2.3
Median funds used	1	1	1

Bars in chart may not align precisely with percentages because of rounding. Source: Vanguard, as of December 31, 2024.

#### Types of investment options offered and used\*

		Union plans <500 participants		Union plans 500+ participants		Vanguard DC plans
	Percentage of plans offering	Percentage of participants using*	Percentage of plans offering	Percentage of participants using*	Percentage of plans offering	Percentage of participants using*
Cash	96%	16%	100%	11%	99%	11%
Money market	62%	5%	70%	4%	73%	5%
Stable value/GIC	85%	13%	73%	14%	68%	9%
Bond funds	92%	17%	100%	16%	98%	17%
Active	67%	8%	75%	5%	81%	6%
Index	83%	14%	90%	14%	90%	14%
Inflation-protected securities	21%	4%	18%	3%	36%	3%
Multisector	4%	3%	3%	1%	8%	1%
High-yield	6%	7%	10%	1%	18%	3%
International	19%	8%	18%	0%	19%	5%
Emerging markets	2%	0%	<0.5%%	0%	1%	1%
Balanced funds	100%	80%	100%	90%	99%	86%
Traditional balanced	50%	16%	65%	15%	60%	11%
Target-risk	2%	0%	5%	2%	3%	1%
Target-date	96%	76%	100%	85%	96%	84%
Company stock	8%	35%	8%	42%	8%	21%
Self-directed brokerage	8%	3%	10%	0%	22%	1%

<sup>\*</sup> Among participants offered the option.

Percentages should not equal 100% because of rounding.

### Types of investment options offered and used\* (continued)

		Union plans <500 participants		Union plans 500+ participants		Vanguard DC plans
	Percentage of plans offering	Percentage of participants using*	Percentage of plans offering	Percentage of participants using*	Percentage of plans offering	Percentage of participants using*
Equity funds	94%	33%	100%	30%	99%	30%
Domestic equity funds	92%	32%	100%	29%	99%	29%
Large-cap index	90%	24%	100%	23%	98%	24%
Large-cap active	85%	17%	93%	14%	89%	15%
Large-cap value	79%	12%	85%	9%	86%	8%
Large-cap growth	87%	15%	88%	11%	89%	12%
Large-cap blend	90%	23%	100%	23%	98%	24%
Mid-cap index	77%	12%	88%	11%	83%	14%
Mid-cap active	40%	12%	33%	3%	52%	6%
Small-cap index	40%	12%	43%	8%	63%	11%
Small-cap active	58%	6%	48%	8%	64%	6%
Socially responsible	8%	3%	8%	9%	17%	6%
International equity funds	92%	18%	95%	18%	97%	18%
Index international	71%	13%	80%	12%	82%	14%
Active international	79%	11%	80%	10%	83%	8%
Emerging markets	19%	8%	20%	1%	33%	9%
Global equity funds	6%	3%	13%	2%	15%	3%

<sup>\*</sup> Among participants offered the option.

Percentages should not equal 100% because of rounding.

### Types of investment options offered and used\* (continued)

		Union plans <500 participants		Union plans 500+ participants		Vanguard DC plans
	Percentage of plans offering	Percentage of participants using*	Percentage of plans offering	Percentage of participants using*	Percentage of plans offering	Percentage of participants using*
Sector funds	31%	6%	20%	8%	38%	5%
REIT	25%	2%	15%	7%	33%	4%
Health care	10%	10%	3%	20%	8%	6%
Energy	6%	10%	<0.5%	0%	4%	4%
Precious metals	2%	2%	<0.5%	0%	2%	2%
Technology	2%	2%	<0.5%	0%	3%	5%
Utilities	2%	5%	<0.5%	0%	1%	2%
Natural resources	<0.5%	0%	3%	11%	1%	3%
Financials	<0.5%	0%	<0.5%	0%	0%	1%
Communications	<0.5%	0%	<0.5%	0%	0%	1%
Consumer	<0.5%	0%	<0.5%	0%	0%	1%
Industrials	<0.5%	0%	<0.5%	0%	0%	1%

<sup>\*</sup> Among participants offered the option. Percentages should not equal 100% because of rounding. Source: Vanguard, as of December 31, 2024.

#### Target-date fund availability and use

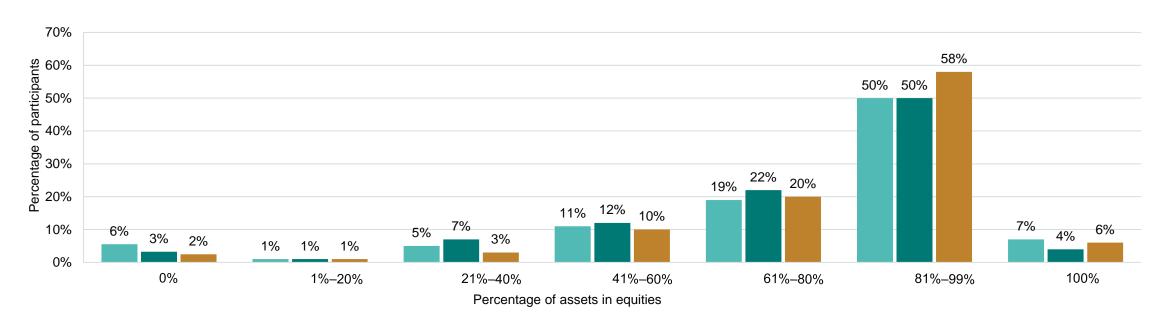
		Union plans <500 participants	Union plans 500+ participants	Vanguard DC plans
Percentage of plans offering		96%	100%	96%
Plan assets invested*		34%	42%	42%
	<10%	0%	0%	4%
	10%–19%	8%	5%	8%
Development of view constat	20%–29%	22%	8%	16%
Percentage of plan assets*	30%–39%	20%	23%	20%
	40%–49%	6%	15%	18%
	50%+	44%	50%	34%
Percentage of participants using*		76%	85%	84%
Percentage of participant assets**		63%	58%	63%
	1%–24%	7%	9%	9%
Percentage of participant assets in	25%–49%	8%	12%	8%
target-date funds**	50%–74%	3%	5%	4%
	75%–99%	4%	6%	6%
	100%	76%	68%	73%
	One target-date fund only	73%	66%	71%
Development of monticinents of monticinents	One target-date fund plus other funds	21%	27%	23%
Percentage of participants owning**	Two or more target-date funds only	2%	2%	2%
	Two or more target-date funds plus other funds	3%	5%	4%

Percentages should not total 100% because of rounding.

<sup>\*</sup> Among plans offering target-date options.

<sup>\*\*</sup> Among participants owning target-date options.

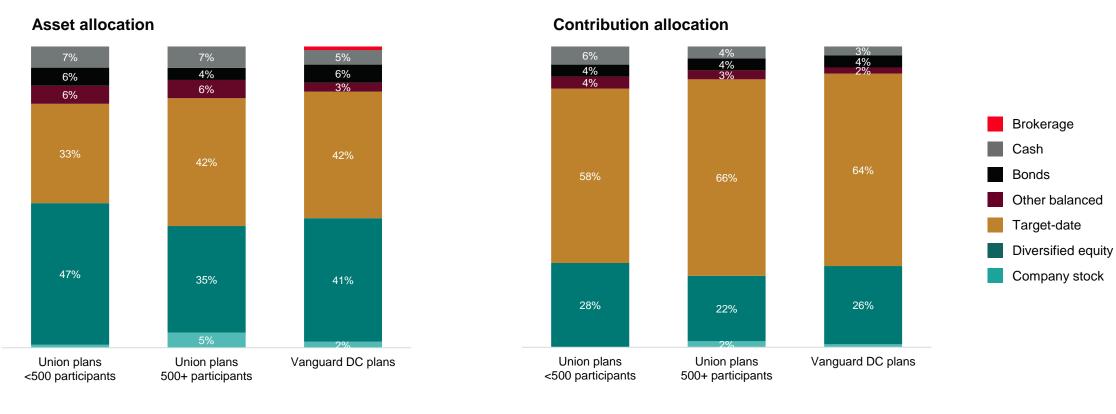
#### **Participant equity exposure**



	Union plans <500 participants	Union plans 500+ participants	Vanguard DC plans
Average percentage in equities	74%	73%	78%
Median percentage in equities	83%	83%	87%

Bars in chart may not align precisely with percentages because of rounding. Source: Vanguard, as of December 31, 2024.

#### **Asset and contribution allocations**



	Union plans <500 participants	Union plans 500+ participants	Vanguard DC plans
Percentage of asset allocation in equities*	74%	73%	75%
Percentage of contribution allocation in equities*	75%	76%	79%

<sup>\*</sup> Equities include company stock, diversified equity, and the equity portion of balanced funds. Bars in chart may not align precisely with percentages because of rounding. Source: Vanguard, as of December 31, 2024.



#### Participants with professionally managed allocations

		Union plans <500 participants	Union plans 500+ participants	Vanguard DC plans
	Single target-date fund	54%	56%	59%
All participants	Single balanced fund	1%	2%	1%
All participants	Managed account program	7%	8%	7%
	Total	63%	66%	67%
	Single target-date fund	87%	88%	90%
New plan entrants during the year	Single balanced fund	0%	0%	0%
	Managed account program	2%	3%	2%
	Total	89%	91%	92%

Percentages should not total 100% because of rounding. Source: Vanguard, as of December 31, 2024.

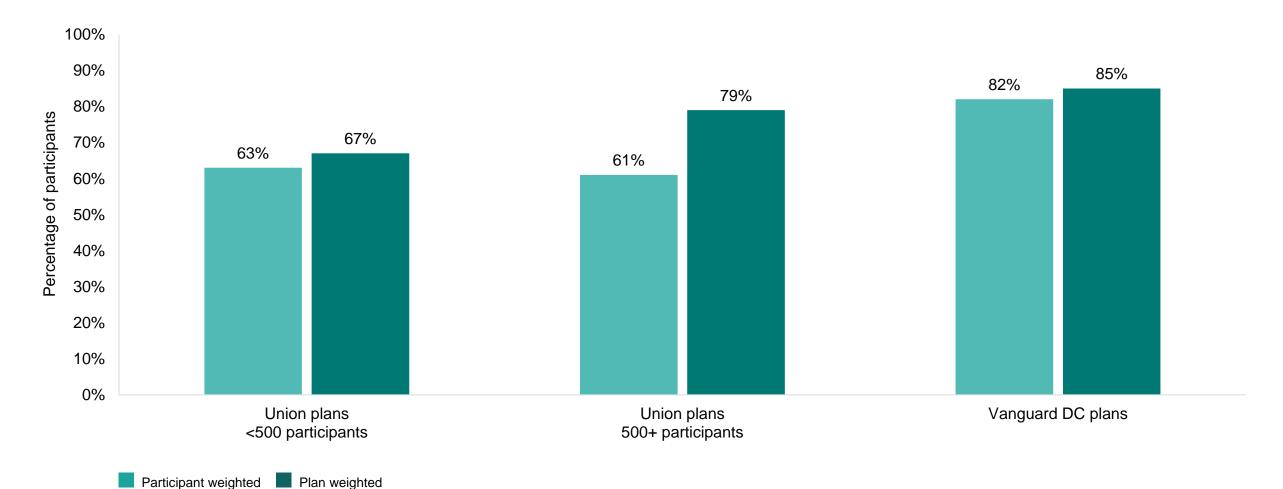
## **Automatic enrollment options\***

		Union plans <500 participants	Union plans 500+ participants	Vanguard DC plans
Automatic enrollment*	Number of plans	18	20	795
Automatic enrollment*	Percentage of plans	40%	69%	61%
	1%	0%	10%	2%
	2%	6%	20%	4%
Default automatic enrollment rate	3%	28%	30%	33%
Default automatic emoninent rate	4%	17%	5%	14%
	5%	11%	20%	17%
	6%+	39%	15%	30%
	1%	61%	70%	67%
Default automatic increase rate	2%	0%	0%	2%
Default automatic increase rate	Voluntary election	33%	25%	25%
	Service feature not offered	6%	5%	6%
	<6%	12%	16%	2%
	6%–9%	24%	21%	14%
Default automatic increase con	10%–14%	35%	21%	49%
Default automatic increase cap	15%–19%	18%	16%	24%
	20%+	12%	11%	6%
	No cap	0%	16%	5%
	Target-date fund	100%	100%	98%
Default fund	Other balanced fund	0%	0%	1%
	Money market or stable value fund	0%	0%	1%

<sup>\*</sup> Limited to plans using Vanguard's automatic enrollment service.

Percentages may not total 100% because of rounding.

#### **Participation rates**



Bars in chart may not align precisely with percentages because of rounding. Source: Vanguard, as of December 31, 2024.

#### Participant deferral rates

		Union plans <500 participants	Union plans 500+ participants	Vanguard DC plans
Deferred retee	Average	8.3%	7.0%	7.7%
Deferral rates	Median	7.0%	5.8%	6.8%
	<4.0%	20%	33%	22%
	4.0%–6.0%	21%	20%	20%
Distribution of rates	6.1%–9.9%	29%	23%	33%
	10.0%–14.9%	18%	15%	18%
	15.0%+	13%	8%	7%

Percentages may not total 100% because of rounding.

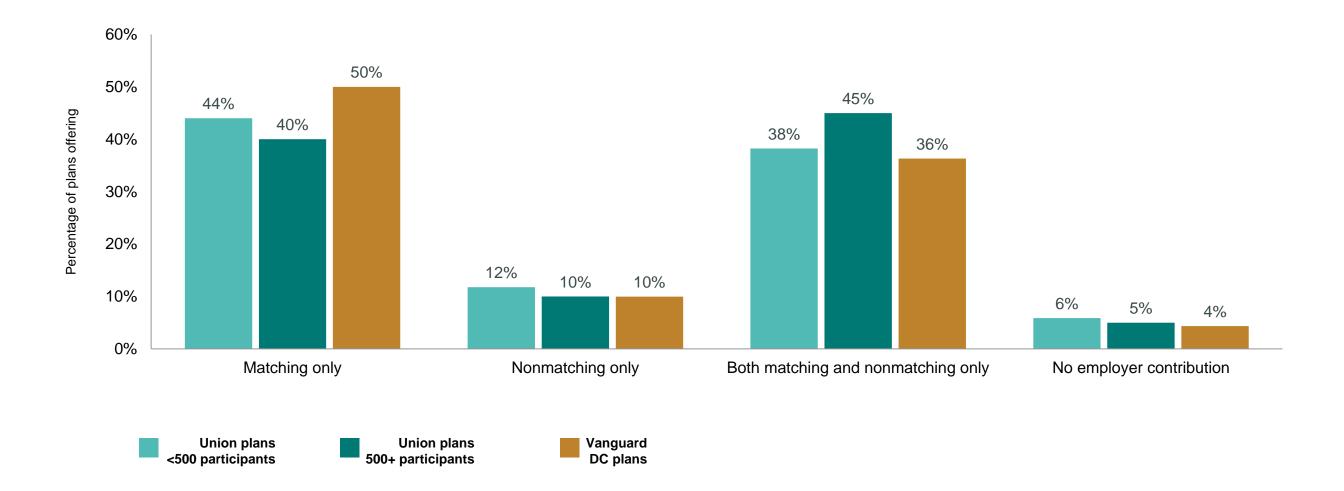
Source: Vanguard active plans with nondiscrimination testing completed during the past two years.

#### Aggregate participant and employer contribution rates

		Union plans <500 participants	Union plans 500+ participants	Vanguard DC plans
Total caving rate	Average	10.7%	9.1%	12.0%
Total saving rate	Median	9.5%	7.5%	11.5%
	<5.0%	23%	34%	14%
	5.0%-8.9%	23%	25%	18%
Distribution of rates	9.0%–11.9%	16%	14%	21%
	12.0%–14.9%	12%	10%	20%
	15.0%+	25%	17%	26%

Source: Vanguard active plans with nondiscrimination testing completed during the past two years.

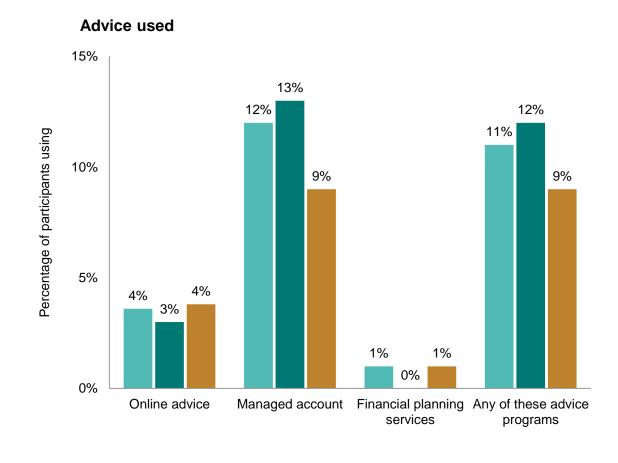
# Types of employer contributions



Bars in chart may not align precisely with percentages because of rounding. Source: Vanguard active plans with nondiscrimination testing completed during the past two years.

#### **Advice services**

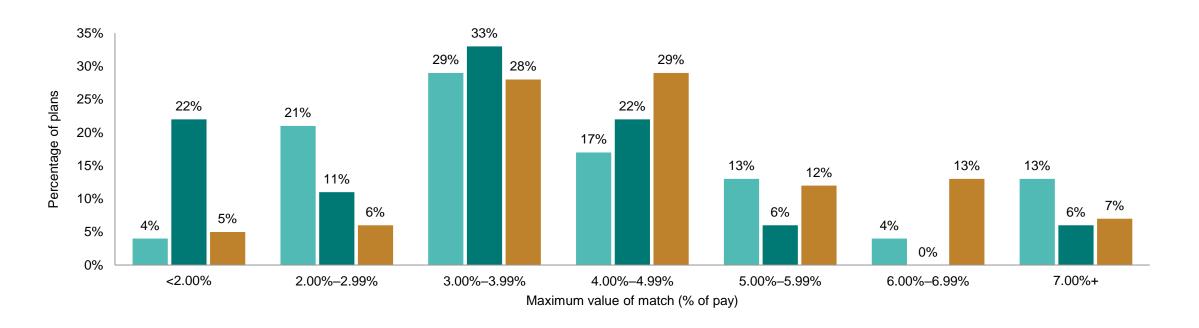
#### Advice offered 90% 77% 80% 73% 72% 70% 63% 60% <sub>58</sub>% Percentage of plans offering 58% 60% 50% 45% 37% 38% 40% 29% 30% 20% 10% 0% Online advice Managed account Financial planning Any of these advice services programs Union plans **Union plans** Vanguard <500 participants 500+ participants DC plans



Bars in chart may not align precisely with percentages because of rounding. Source: Vanguard, as of December 31, 2024.

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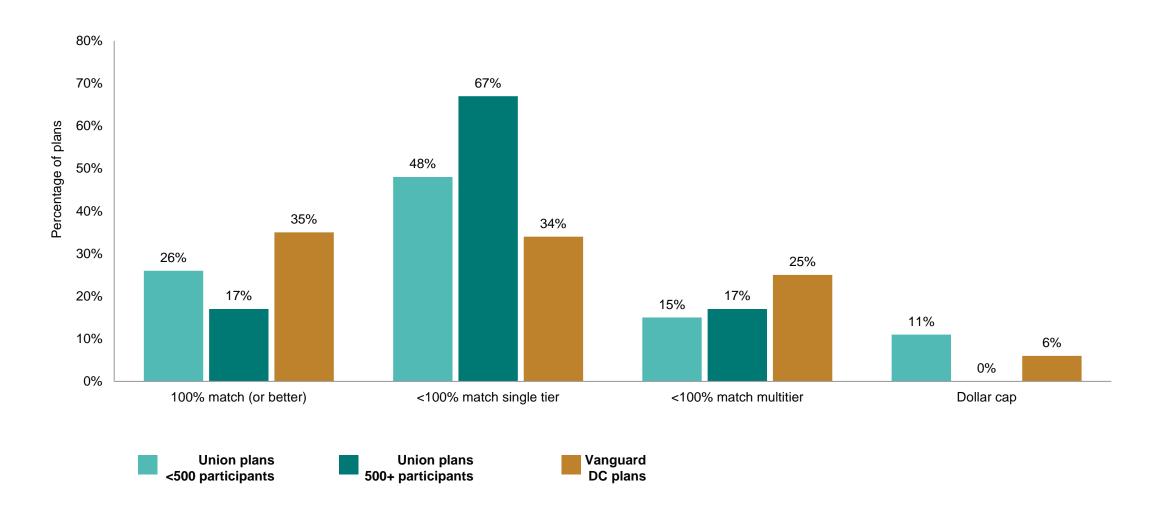
#### **Matching contributions**



	Union plans <500 participants	Union plans 500+ participants	Vanguard DC plans
Average value	5.0%	3.2%	4.6%
Median value	3.5%	3.0%	4.0%

Bars in chart may not align precisely with percentages because of rounding. Source: Vanguard active plans with nondiscrimination testing completed during the past two years.

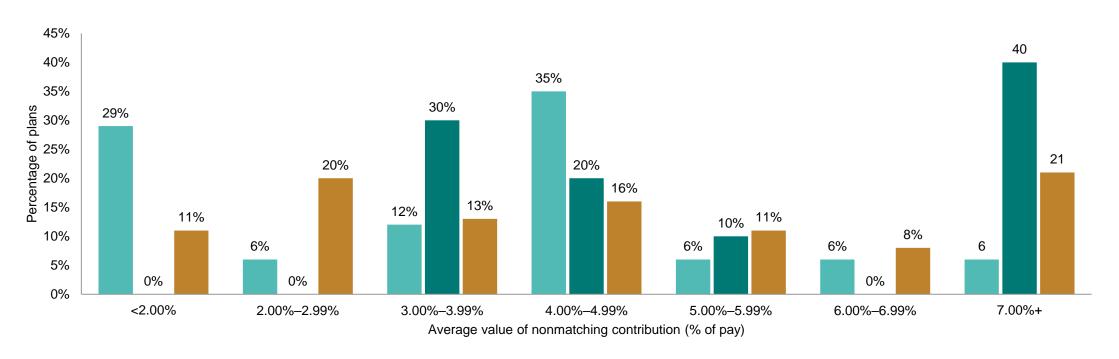
#### **Matching formulas**



Bars in chart may not align precisely with percentages because of rounding.

Source: Vanguard active plans with nondiscrimination testing completed during the past two years.

#### Nonmatching/Profit-sharing employer contributions



	Union plans <500 participants	Union plans 500+ participants	Vanguard DC plans
Average value	3.8%	5.9%	5.3%
Median value	4.2%	5.0%	4.5%

Bars in chart may not align precisely with percentages because of rounding. Source: Vanguard active plans with nondiscrimination testing completed during the past two years.

#### Roth availability and use

		Union plans <500 participants	Union plans 500+ participants	Vanguard DC plans
Percentage of plans offering Roth (among plans with elective deferrals)		62%	83%	86%
Percentage of plan assets invested in Roth*		6%	5%	5%
	<1%	18%	33%	10%
	1%–2%	39%	13%	29%
Distribution of percentage of plan assets in Roth	3%–5%	14%	33%	36%
Distribution of percentage of plan assets in Notif	6%–9%	18%	17%	16%
	10%–14%	7%	4%	6%
	15%+	4%	0%	3%
Percentage of participants with assets in Roth*		13%	12%	18%
Percentage of participant assets in Roth**		18%	20%	18%
	1%–24%	53%	46%	50%
	25%–49%	24%	24%	23%
Distribution of participant assets in Roth	50%–74%	12%	10%	14%
	75%–99%	3%	9%	6%
	100%	2%	7%	3%
Percentage of participants making Roth contributions (past 12 months)***		25%	24%	18%
Percentage of participant contributions going to Roth**		49%	47%	53%
	1%–24%	26%	24%	24%
	25%–49%	28%	29%	26%
Distribution of percentage of participant contributions to Roth	50%–74%	16%	18%	15%
	75%–99%	7%	6%	7%
	100%	23%	24%	28%

<sup>\*</sup> Among plans offering Roth.

Percentages may not total 100% because of rounding.

<sup>\*\*</sup> Among participants using Roth.

<sup>\*\*\*</sup> Among participants making elective deferrals.

#### Participant loans and in-service withdrawals

		Union plans <500 participants	Union plans 500+ participants	Vanguard DC plans
	Percentage of participants with outstanding loans	21%	22%	13%
Outstanding loans*	Percentage of account balance in loans	8%	11%	9%
	Average loan balance	\$11,747	\$11,338	\$11,067
	No loans	79%	78%	87%
Demonstrate of active manticipants with autotom lines langer	One loan	17%	15%	10%
Percentage of active participants with outstanding loans*	Two loans	3%	7%	3%
	Three+ loans	1%	0%	0%
Lanaian durat 40 manthat	Average per 1,000 active participants	169	161	104
Loans issued past 12 months*	Average loan amount	\$12,741	\$10,970	\$11,220
Name and the second sec	Average per 1,000 active participants	169	150	136
Nonhardship withdrawals taken past 12 months**	Average withdrawal amount	\$16,108	\$11,968	\$18,304
Handahin with drawale taken meet 40 meenth e**	Average per 1,000 active participants	114	78	100
Hardship withdrawals taken past 12 months**	Average withdrawal amount	\$5,933	\$6,927	\$5,145

<sup>\*</sup> Among plans allowing loans.

<sup>\*\*</sup> Among participants allowed in-service withdrawals. Percentages should not equal 100% because of rounding. Source: Vanguard, as of December 31, 2024.

#### Important information

All investing is subject to risk, including the possible loss of the money you invest. Be aware that fluctuations in the financial markets and other factors may cause declines in the value of your account. There is no guarantee that any particular asset allocation or mix of funds will meet your investment objectives or provide you with a given level of income. Diversification does not ensure a profit or protect against a loss.

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Investments in target-date funds are subject to the risks of their underlying funds. The year in the fund name refers to the approximate year (the target date) when an investor in the fund would retire and leave the workforce. The fund will gradually shift its emphasis from more aggressive investments to more conservative ones based on its target date. An investment in target-date funds is not guaranteed at any time, including on or after the target date.

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