# Legal services

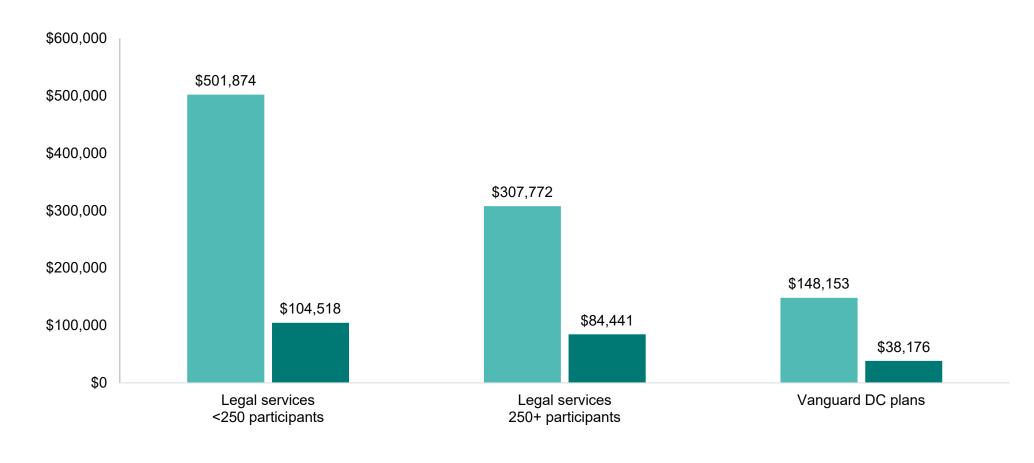


### **Benchmark population**

	Legal services <250 participants	Legal services 250+ participants	Vanguard DC plans
Number of plans	82	49	1,417
Number of participants	8,153	61,473	4,770,746
Average number of participants	99	1,255	3,367
Median number of participants	89	619	622
Amount of assets	\$4.1B	\$18.9B	\$706.8B
Average assets	\$49.9M	\$386.1M	\$498.80M
Median assets	\$36.0M	\$209.2M	\$92.1M

The legal services industry is defined by NAICS (North American Industry Classification System) code 5411.

#### **Participant balances**



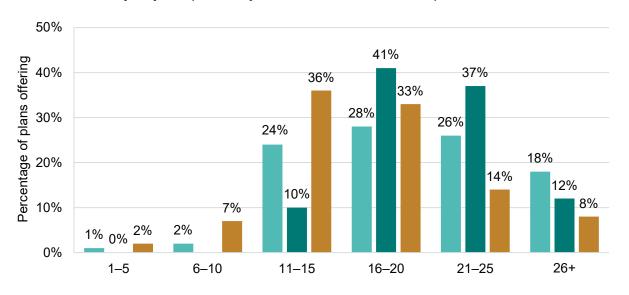
Source: Vanguard, as of December 31, 2024.

Average

Median

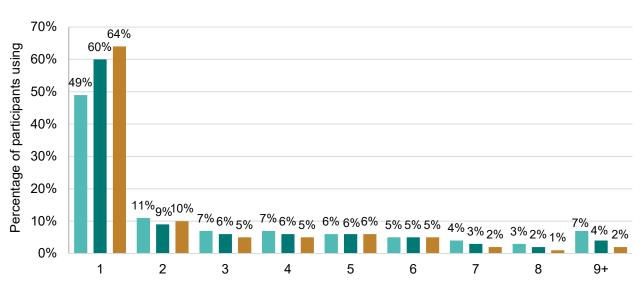
#### Number of fund options offered and used

#### Funds offered per plan (all life-cycle funds counted as one)





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	<250 participants	250+ participants	DC plans
Average funds offered	20.3	20.3	17.5
Median funds offered	20	20	16
Average funds used	3.2	2.6	2.3
Median funds used	2	1	1

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Bars in chart may not align precisely with percentages because of rounding. Source: Vanguard, as of December 31, 2024.

### Types of investment options offered and used\*

		Legal services <250 participants		Legal services 250+ participants		Vanguard DC plans
	Percentage of plans offering	Percentage of participants using*	Percentage of plans offering	Percentage of participants using*	Percentage of plans offering	Percentage of participants using*
Cash	99%	18%	100%	13%	99%	11%
Money market	82%	12%	88%	6%	73%	5%
Stable value/GIC	62%	13%	73%	10%	68%	9%
Bond funds	99%	25%	100%	18%	98%	17%
Active	77%	15%	98%	9%	81%	6%
Index	95%	17%	90%	15%	90%	14%
Inflation-protected securities	40%	5%	61%	4%	36%	3%
Multisector	4%	19%	2%	0%	8%	1%
High-yield	26%	8%	29%	5%	18%	3%
International	24%	5%	18%	5%	19%	5%
Emerging markets	1%	3%	<0.5%	0%	1%	1%
Balanced funds	100%	76%	100%	83%	99%	86%
Traditional balanced	88%	24%	76%	17%	60%	11%
Target-risk	2%	13%	2%	6%	3%	1%
Target-date	89%	65%	98%	78%	96%	84%
Company stock	<0.5%	0%	<0.5%	0%	8%	21%
Self-directed brokerage	33%	5%	55%	2%	22%	1%

<sup>\*</sup> Among participants offered the option.

Percentages should not equal 100% because of rounding.

### Types of investment options offered and used\* (continued)

		Legal services <250 participants		Legal services 250+ participants		Vanguard DC plans
	Percentage of plans offering	Percentage of participants using*	Percentage of plans offering	Percentage of participants using*	Percentage of plans offering	Percentage of participants using*
Equity funds	99%	47%	100%	36%	99%	30%
Domestic equity funds	99%	46%	100%	35%	99%	29%
Large-cap index	99%	34%	96%	29%	98%	24%
Large-cap active	93%	28%	92%	18%	89%	15%
Large-cap value	93%	18%	92%	11%	86%	8%
Large-cap growth	94%	22%	94%	14%	89%	12%
Large-cap blend	99%	34%	96%	29%	98%	24%
Mid-cap index	80%	15%	94%	15%	83%	14%
Mid-cap active	71%	17%	73%	10%	52%	6%
Small-cap index	73%	15%	73%	12%	63%	11%
Small-cap active	68%	13%	78%	9%	64%	6%
Socially responsible	12%	6%	14%	1%	17%	6%
International equity funds	99%	25%	100%	21%	97%	18%
Index international	82%	13%	88%	15%	82%	14%
Active international	85%	19%	94%	12%	83%	8%
Emerging markets	38%	7%	53%	6%	33%	9%
Global equity funds	24%	8%	22%	5%	15%	3%

<sup>\*</sup> Among participants offered the option. Percentages should not equal 100% because of rounding. Source: Vanguard, as of December 31, 2024.



### Types of investment options offered and used\* (continued)

		Legal services <250 participants		Legal services 250+ participants		Vanguard DC plans
	Percentage of plans offering	Percentage of participants using*	Percentage of plans offering	Percentage of participants using*	Percentage of plans offering	Percentage of participants using*
Sector funds	49%	13%	55%	9%	38%	5%
REIT	40%	11%	49%	8%	33%	4%
Health care	21%	12%	10%	10%	8%	6%
Energy	10%	7%	<0.5%	0%	4%	4%
Precious metals	<0.5%	0%	<0.5%	0%	2%	2%
Technology	4%	8%	16%	8%	3%	5%
Utilities	<0.5%	0%	<0.5%	0%	1%	2%
Natural resources	1%	4%	<0.5%	0%	1%	3%
Financials	<0.5%	0%	<0.5%	0%	0%	1%
Communications	<0.5%	0%	2%	6%	0%	1%
Consumer	<0.5%	0%	<0.5%	0%	0%	1%
Industrials	<0.5%	0%	<0.5%	0%	0%	1%

<sup>\*</sup> Among participants offered the option.
Percentages should not equal 100% because of rounding.
Source: Vanguard, as of December 31, 2024.

#### Target-date fund availability and use

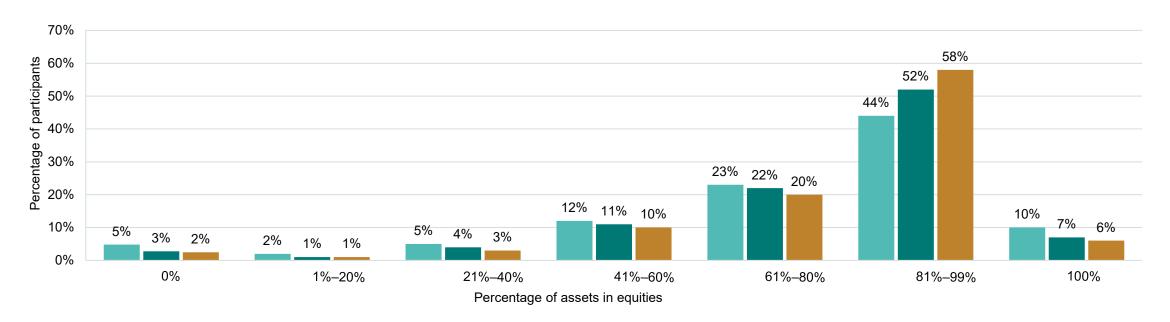
		Legal services <250 participants	Legal services 250+ participants	Vanguard DC plans
Percentage of plans offering		89%	98%	96%
Plan assets invested*		23%	34%	42%
	<10%	26%	0%	4%
	10%–19%	15%	8%	8%
Dancoutous of ulan acceptat	20%–29%	29%	29%	16%
Percentage of plan assets*	30%–39%	14%	31%	20%
	40%–49%	5%	19%	18%
	50%+	10%	13%	34%
Percentage of participants using*		66%	78%	84%
Percentage of participant assets**		52%	56%	63%
	1%–24%	10%	8%	9%
Percentage of participant assets in	25%–49%	7%	8%	8%
target-date funds**	50%–74%	5%	4%	4%
	75%–99%	5%	4%	6%
	100%	68%	74%	73%
	One target-date fund only	63%	70%	71%
Danas at a satisficant and a satisficant	One target-date fund plus other funds	27%	23%	23%
Percentage of participants owning**	Two or more target-date funds only	4%	3%	2%
	Two or more target-date funds plus other funds	6%	4%	4%

Percentages should not total 100% because of rounding.

<sup>\*</sup> Among plans offering target-date options.

<sup>\*\*</sup> Among participants owning target-date options.

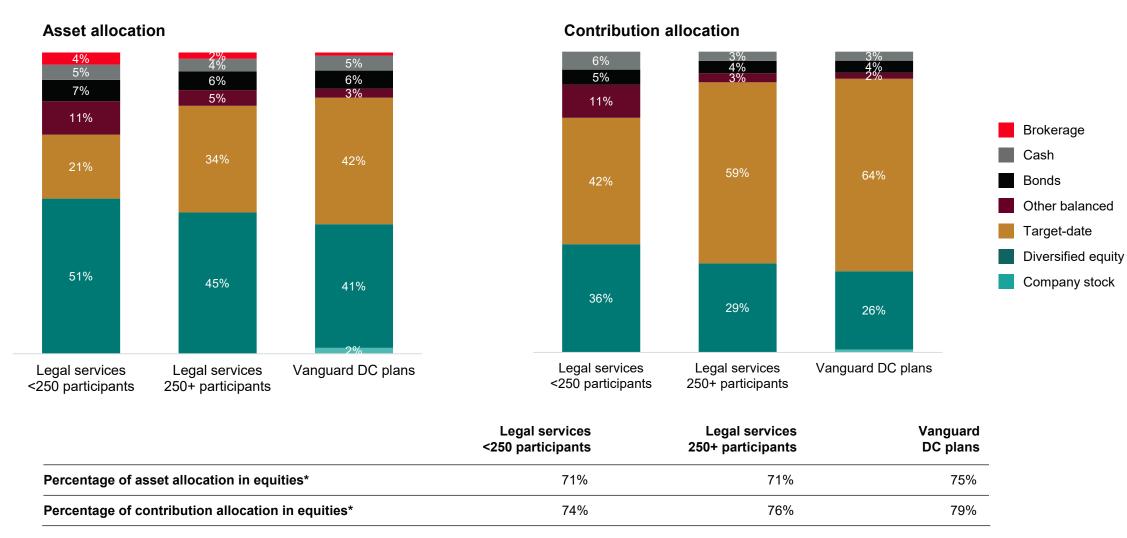
#### **Participant equity exposure**



	Legal services <250 participants	Legal services 250+ participants	Vanguard DC plans
Average percentage in equities	73%	76%	78%
Median percentage in equities	83%	85%	87%

Bars in chart may not align precisely with percentages because of rounding. Source: Vanguard, as of December 31, 2024.

#### **Asset and contribution allocations**



<sup>\*</sup> Equities include company stock, diversified equity, and the equity portion of balanced funds. Bars in chart may not align precisely with percentages because of rounding. Source: Vanguard, as of December 31, 2024.

#### Participants with professionally managed allocations

		Legal services <250 participants	Legal services 250+ participants	Vanguard DC plans
	Single target-date fund	38%	54%	59%
All norticinants	Single balanced fund	5%	2%	1%
All participants	Managed account program	1%	3%	7%
	Total	44%	59%	67%
	Single target-date fund	72%	79%	90%
New plan entrants during the year	Single balanced fund	5%	3%	0%
	Managed account program	0%	2%	2%
	Total	77%	84%	92%

Percentages should not total 100% because of rounding. Source: Vanguard, as of December 31, 2024.

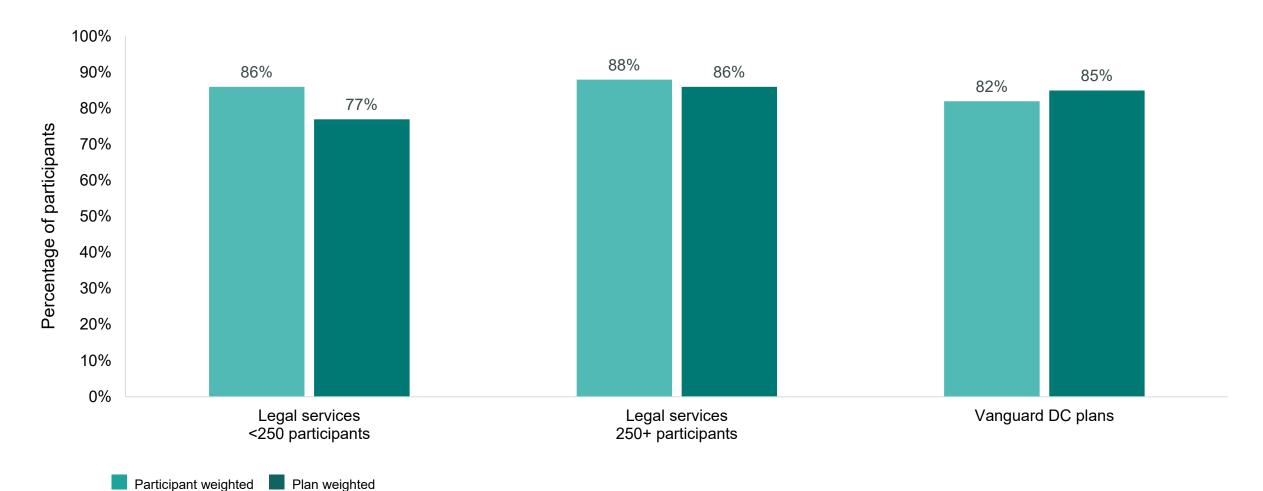
# **Automatic enrollment options\***

		Legal services <250 participants	Legal services 250+ participants	Vanguard DC plans
Automatic enrollment*	Number of plans	21	24	795
Automatic emoninem	Percentage of plans	28%	56%	61%
	1%	5%	0%	2%
	2%	10%	4%	4%
Default automatic enrollment rate	3%	33%	38%	33%
Default automatic emoninem rate	4%	19%	8%	14%
	5%	14%	8%	17%
	6%+	19%	42%	30%
	1%	48%	71%	67%
Default automatic increase rate	2%	5%	4%	2%
Default automatic increase rate	Voluntary election	29%	21%	25%
	Service feature not offered	19%	4%	6%
	<6%	6%	9%	2%
	6%–9%	6%	13%	14%
Default automatic increase con	10%–14%	35%	43%	49%
Default automatic increase cap	15%–19%	18%	4%	24%
	20%+	0%	0%	6%
	No cap	35%	30%	5%
	Target-date fund	86%	96%	98%
Default fund	Other balanced fund	14%	4%	1%
	Money market or stable value fund	0%	0%	1%

<sup>\*</sup> Limited to plans using Vanguard's automatic enrollment service.

Percentages may not total 100% because of rounding.

#### **Participation rates**



Bars in chart may not align precisely with percentages because of rounding. Source: Vanguard, as of December 31, 2024.

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#### Participant deferral rates

		Legal services <250 participants	Legal services 250+ participants	Vanguard DC plans
Deferred vetes	Average	7.3%	7.6%	7.7%
Deferral rates	Median	6.7%	6.8%	6.8%
Distribution of rates	<4.0%	27%	18%	22%
	4.0%-6.0%	18%	18%	20%
	6.1%–9.9%	37%	44%	33%
	10.0%–14.9%	13%	13%	18%
	15.0%+	6%	7%	7%

Percentages may not total 100% because of rounding.

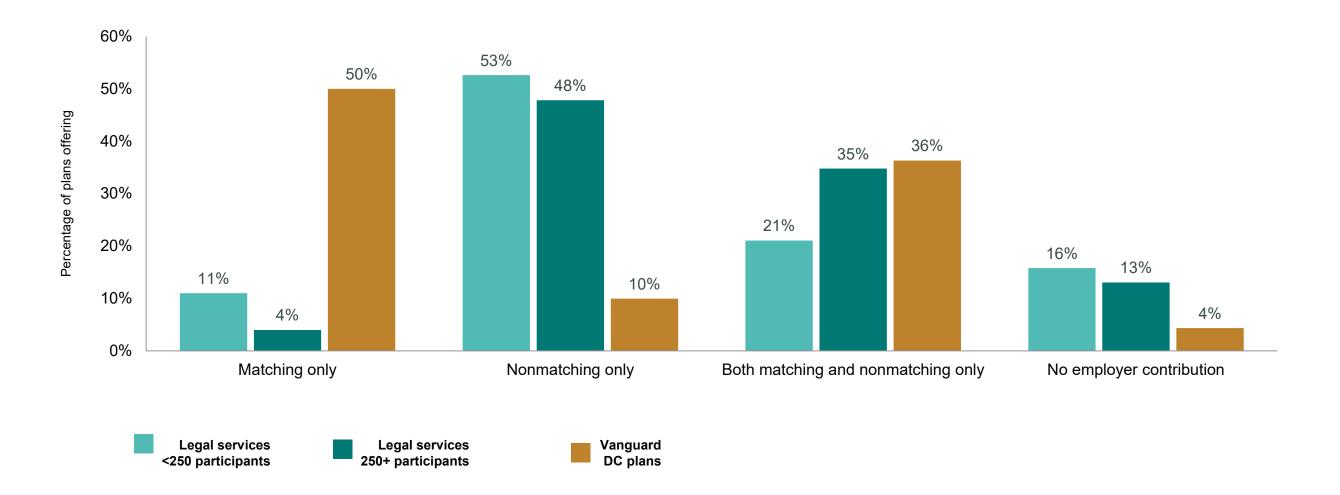
Source: Vanguard active plans with nondiscrimination testing completed during the past two years.

#### Aggregate participant and employer contribution rates

		Legal services <250 participants	Legal services 250+ participants	Vanguard DC plans
Total coving rate	Average	12.2%	12.7%	12.0%
Total saving rate  Median	Median	11.0%	11.3%	11.5%
	<5.0%	13%	9%	14%
	5.0%-8.9%	23%	23%	18%
Distribution of rates	9.0%—11.9%	19%	20%	21%
	12.0%–14.9%	17%	12%	20%
	15.0%+	29%	36%	26%

Source: Vanguard active plans with nondiscrimination testing completed during the past two years.

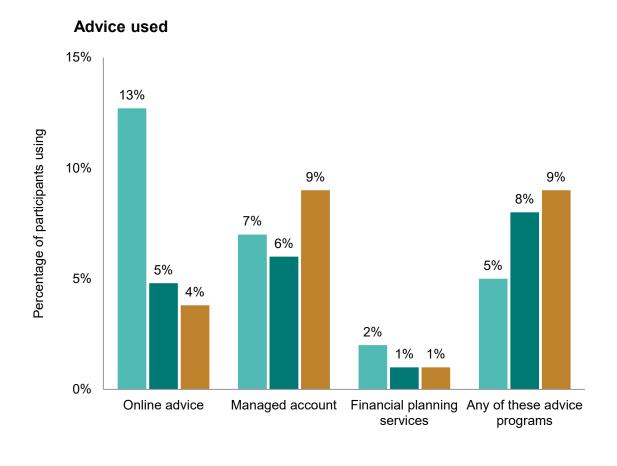
#### Types of employer contributions



Bars in chart may not align precisely with percentages because of rounding. Source: Vanguard active plans with nondiscrimination testing completed during the past two years.

#### **Advice services**

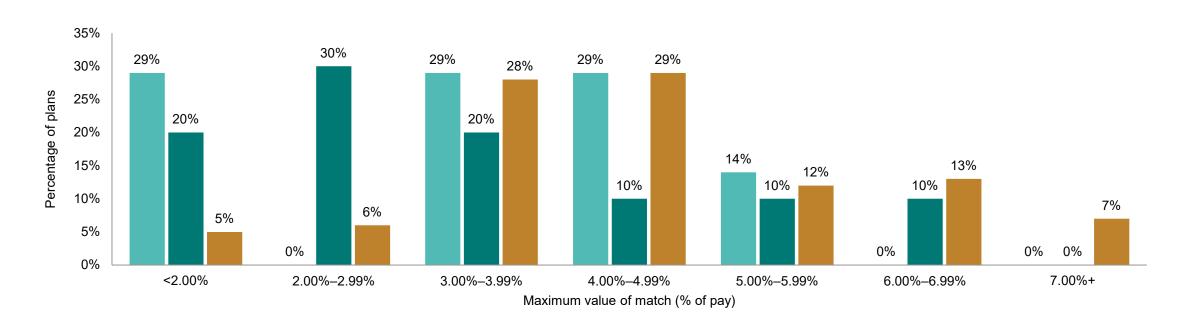
#### Advice offered 90% 80% 80% 71% 72% 70% Percentage of plans offering 58% 60% 52% 49% 50% 45% 41% 40% 29% 30% 20% 12% 10% 0% Online advice Managed account Financial planning Any of these advice services programs Legal services Legal services Vanguard <250 participants 250+ participants DC plans



Bars in chart may not align precisely with percentages because of rounding. Source: Vanguard, as of December 31, 2024.

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#### **Matching contributions**

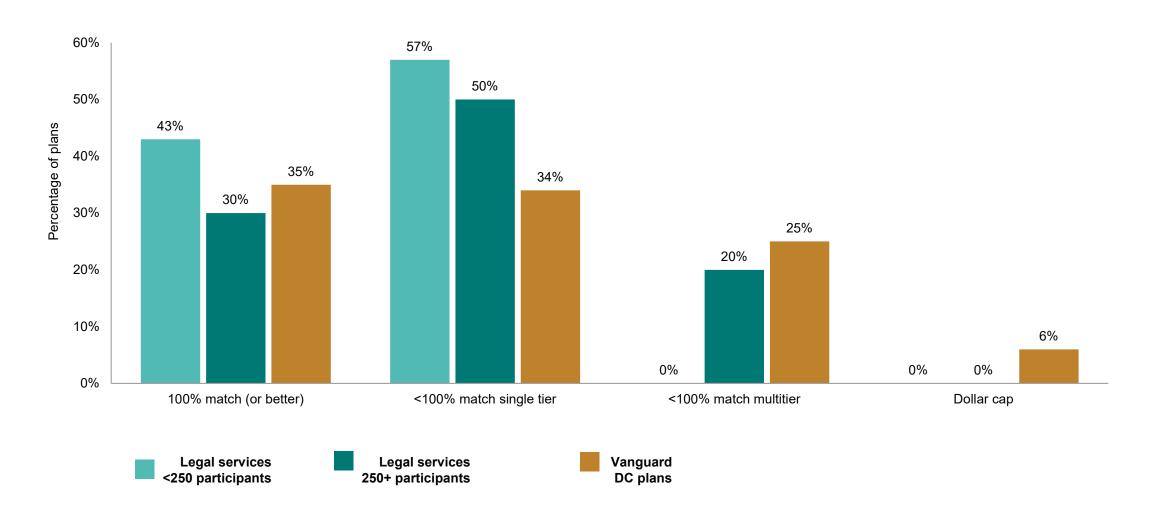


	Legal services <250 participants	Legal services 250+ participants	Vanguard DC plans
Average value	3.1%	3.0%	4.6%
Median value	3.0%	2.8%	4.0%

Bars in chart may not align precisely with percentages because of rounding.

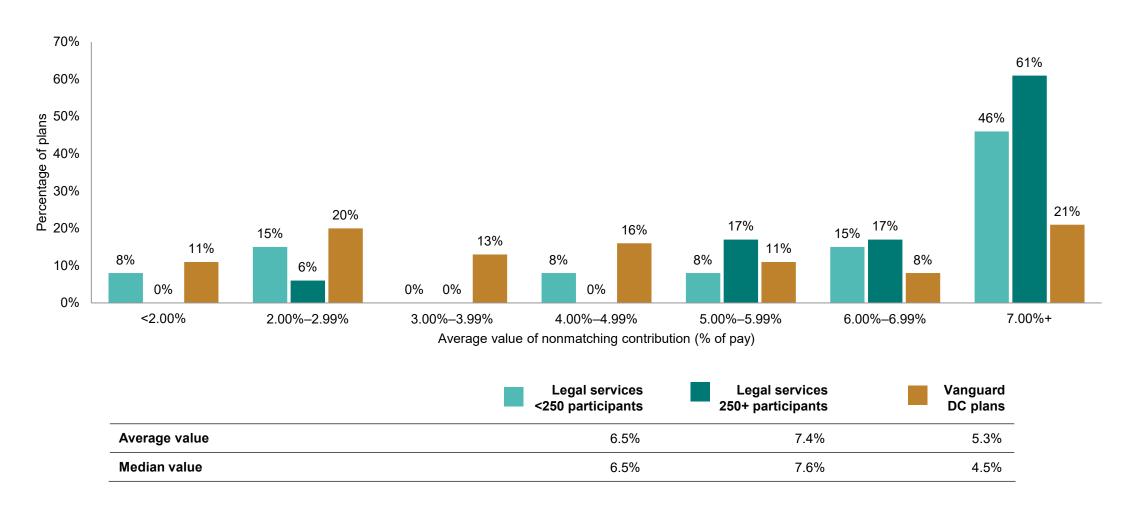
Source: Vanguard active plans with nondiscrimination testing completed during the past two years.

# **Matching formulas**



Bars in chart may not align precisely with percentages because of rounding. Source: Vanguard active plans with nondiscrimination testing completed during the past two years.

#### Nonmatching/Profit-sharing employer contributions



Bars in chart may not align precisely with percentages because of rounding. Source: Vanguard active plans with nondiscrimination testing completed during the past two years.

# Roth availability and use

		Legal services <250 participants	Legal services 250+ participants	Vanguard DC plans
Percentage of plans offering Roth (among plans with elective deferrals)		84%	98%	86%
Percentage of plan assets invested in Roth*		3%	6%	5%
Distribution of percentage of plan assets in Roth	<1%	19%	2%	10%
	1%–2%	35%	19%	29%
	3%–5%	25%	38%	36%
	6%–9%	11%	31%	16%
	10%–14%	8%	10%	6%
	15%+	2%	0%	3%
Percentage of participants with assets in Roth*		19%	21%	18%
Percentage of participant assets in Roth**		14%	23%	18%
Distribution of participant assets in Roth	1%–24%	48%	41%	50%
	25%-49%	24%	24%	23%
	50%–74%	13%	13%	14%
	75%–99%	6%	8%	6%
	100%	6%	11%	3%
Percentage of participants making Roth contributions (past 12 months)***		24%	23%	18%
Percentage of participant contributions going to Roth**		66%	67%	53%
Distribution of percentage of participant contributions to Roth	1%–24%	15%	16%	24%
	25%-49%	17%	21%	26%
	50%–74%	18%	16%	15%
	75%–99%	4%	6%	7%
	100%	46%	41%	28%

<sup>\*</sup> Among plans offering Roth.

Percentages may not total 100% because of rounding.

<sup>\*\*</sup> Among participants using Roth.

<sup>\*\*\*</sup> Among participants making elective deferrals.

#### Participant loans and in-service withdrawals

		Legal services <250 participants	Legal services 250+ participants	Vanguard DC plans
Outstanding loans*	Percentage of participants with outstanding loans	8%	7%	13%
	Percentage of account balance in loans	4%	6%	9%
	Average loan balance	\$16,135	\$16,117	\$11,067
Percentage of active participants with outstanding loans*	No loans	92%	93%	87%
	One loan	5%	4%	10%
	Two loans	2%	2%	3%
	Three+ loans	1%	0%	0%
Loans issued past 12 months*	Average per 1,000 active participants	85	67	104
	Average loan amount	\$17,000	\$14,139	\$11,220
Nonhardship withdrawals taken past 12 months**	Average per 1,000 active participants	186	112	136
	Average withdrawal amount	\$86,614	\$60,610	\$18,304
Hardship withdrawals taken past 12 months**	Average per 1,000 active participants	23	26	100
	Average withdrawal amount	\$16,200	\$6,380	\$5,145

<sup>\*</sup> Among plans allowing loans.

<sup>\*\*</sup> Among participants allowed in-service withdrawals. Percentages should not equal 100% because of rounding. Source: Vanguard, as of December 31, 2024.

#### Important information

All investing is subject to risk, including the possible loss of the money you invest. Be aware that fluctuations in the financial markets and other factors may cause declines in the value of your account. There is no guarantee that any particular asset allocation or mix of funds will meet your investment objectives or provide you with a given level of income. Diversification does not ensure a profit or protect against a loss.

A stable value investment is neither insured nor guaranteed by the U.S. government. There is no assurance that the investment will be able to maintain a stable net asset value, and it is possible to lose money in such an investment.

Investments in target-date funds are subject to the risks of their underlying funds. The year in the fund name refers to the approximate year (the target date) when an investor in the fund would retire and leave the workforce. The fund will gradually shift its emphasis from more aggressive investments to more conservative ones based on its target date. An investment in target-date funds is not guaranteed at any time, including on or after the target date.

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