

# Architecture and engineering



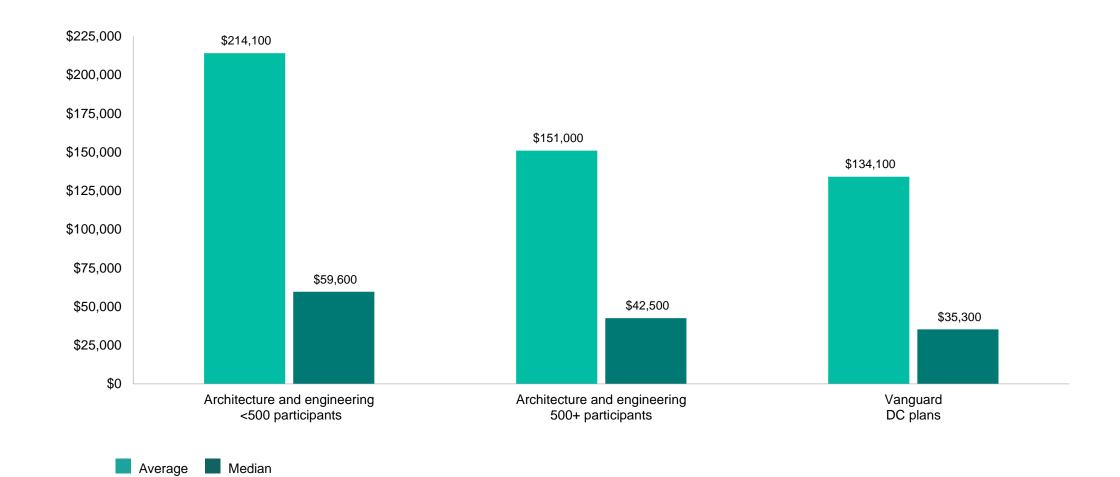
# **Benchmark population**

|                                | Architecture and engineering <500 participants | Architecture and engineering 500+ participants | Vanguard<br>DC plans |
|--------------------------------|--|--|----------------------|
| Number of plans                | 24   | 31   | 1,550                |
| Number of participants         | 4,662  | 131,643  | 4.8 million          |
| Average number of participants | 194  | 4,247  | 3,100                |
| Median number of participants  | 158  | 1,601  | 610                  |
| Amount of assets               | \$998.1 million                                | \$19.9 billion                                 | \$644.7 billion      |
| Average assets                 | \$41.6 million                                 | \$641.4 million                                | \$418.9 million      |
| Median assets                  | \$42.6 million                                 | \$251.4 million                                | \$79.5 million       |

Architectural, engineering, and related services is defined by NAICS (North American Industry Classification System) code 5413.

Source: Vanguard, as of December 31, 2023.

#### **Participant balances**

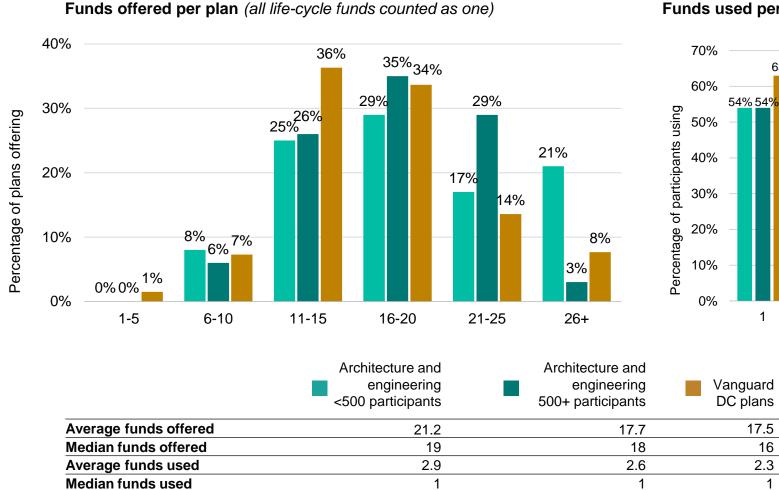


Source: Vanguard, as of December 31, 2023.

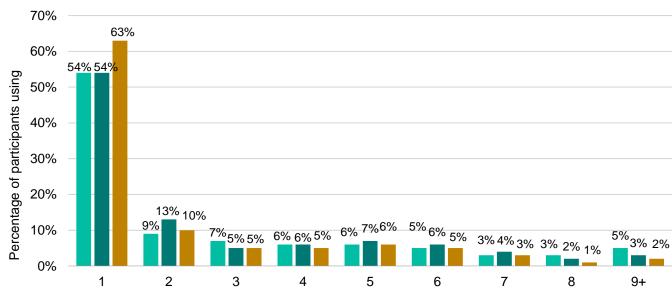
Bars in chart may not align precisely with percentages due to rounding.

V

#### Number of fund options offered and used



#### Funds used per participant



Source: Vanguard, as of December 31, 2023.

Bars in chart may not align precisely with percentages due to rounding.

# Types of investment options offered and used\*

|                                | Architecture and engineering <500 participants |                                   | Archited                     | ture and engineering 500+ participants |                              | Vanguard DC plans                 |  |
|--------------------------------|--|-----------------------------------|------------------------------|--|------------------------------|-----------------------------------|--|
|                                | Percentage of plans offering                   | Percentage of participants using* | Percentage of plans offering | Percentage of participants using*      | Percentage of plans offering | Percentage of participants using* |  |
| Cash                           | 100%   | 15%                               | 100%                         | 15%                                    | 99%                          | 11%                               |  |
| Money market                   | 67%  | 10%                               | 52%                          | 3%                                     | 71%                          | 6%                                |  |
| Stable value/GIC               | 79%  | 11%                               | 97%                          | 13%                                    | 68%                          | 10%                               |  |
| Bond funds                     | 100%   | 21%                               | 100%                         | 21%                                    | 99%                          | 17%                               |  |
| Active                         | 88%  | 14%                               | 94%                          | 5%                                     | 80%                          | 7%                                |  |
| Index                          | 92%  | 13%                               | 97%                          | 17%                                    | 90%                          | 14%                               |  |
| Inflation-protected securities | 42%  | 7%                                | 42%                          | 4%                                     | 35%                          | 3%                                |  |
| Multisector                    | 0%   | 0%                                | 13%                          | 3%                                     | 7%                           | 2%                                |  |
| High-yield                     | 29%  | 8%                                | 19%                          | 3%                                     | 18%                          | 4%                                |  |
| International                  | 17%  | 2%                                | 29%                          | 5%                                     | 19%                          | 5%                                |  |
| Emerging markets               | 0%   | 0%                                | 0%                           | 0%                                     | 1%                           | 2%                                |  |
| Balanced funds                 | 100%   | 81%                               | 100%                         | 83%                                    | 99%                          | 86%                               |  |
| Traditional balanced           | 88%  | 21%                               | 58%                          | 10%                                    | 63%                          | 13%                               |  |
| Target-risk                    | 0%   | 0%                                | 0%                           | 0%                                     | 2%                           | 1%                                |  |
| Target-date                    | 92%  | 72%                               | 100%                         | 81%                                    | 96%                          | 83%                               |  |
| Company stock                  | 4%   | 100%                              | 10%                          | 76%                                    | 8%                           | 23%                               |  |
| Self-directed brokerage        | 13%  | 2%                                | 23%                          | 1%                                     | 21%                          | 1%                                |  |

<sup>\*</sup> Among participants offered the option. Source: Vanguard, as of December 31, 2023. Percentages may not total 100% because of rounding.

# Types of investment options offered and used\* (continued)

|                            | Architecture and engineering <500 participants |                                   | Architec                     | ture and engineering 500+ participants |                              | Vanguard DC plans                 |  |
|----------------------------|--|-----------------------------------|------------------------------|--|------------------------------|-----------------------------------|--|
|                            | Percentage of plans offering                   | Percentage of participants using* | Percentage of plans offering | Percentage of participants using*      | Percentage of plans offering | Percentage of participants using* |  |
| Equity funds               | 100%   | 42%                               | 100%                         | 36%                                    | 99%                          | 31%                               |  |
| Domestic equity funds      | 100%   | 41%                               | 100%                         | 35%                                    | 99%                          | 30%                               |  |
| Large-cap index            | 100%   | 30%                               | 100%                         | 28%                                    | 99%                          | 14%                               |  |
| Large-cap active           | 92%  | 24%                               | 87%                          | 19%                                    | 89%                          | 26%                               |  |
| Large-cap value            | 92%  | 14%                               | 84%                          | 12%                                    | 87%                          | 9%                                |  |
| Large-cap growth           | 92%  | 19%                               | 97%                          | 12%                                    | 90%                          | 13%                               |  |
| Large-cap blend            | 100%   | 30%                               | 100%                         | 28%                                    | 99%                          | 24%                               |  |
| Mid-cap index              | 92%  | 16%                               | 97%                          | 21%                                    | 84%                          | 14%                               |  |
| Mid-cap active             | 63%  | 13%                               | 65%                          | 10%                                    | 52%                          | 7%                                |  |
| Small-cap index            | 83%  | 14%                               | 71%                          | 16%                                    | 63%                          | 11%                               |  |
| Small-cap active           | 71%  | 11%                               | 74%                          | 9%                                     | 64%                          | 7%                                |  |
| Socially responsible       | 33%  | 5%                                | 35%                          | 1%                                     | 17%                          | 5%                                |  |
| International equity funds | 100%   | 21%                               | 100%                         | 22%                                    | 97%                          | 19%                               |  |
| Index international        | 83%  | 13%                               | 97%                          | 14%                                    | 81%                          | 14%                               |  |
| Active international       | 92%  | 13%                               | 97%                          | 11%                                    | 83%                          | 9%                                |  |
| Emerging markets           | 42%  | 9%                                | 29%                          | 6%                                     | 35%                          | 9%                                |  |
| Global equity funds        | 38%  | 12%                               | 13%                          | 4%                                     | 16%                          | 3%                                |  |

<sup>\*</sup> Among participants offered the option. Source: Vanguard, as of December 31, 2023. Percentages may not total 100% because of rounding.

# Types of investment options offered and used\* (continued)

|                   | Architec                     | Architecture and engineering <500 participants |                              | Architecture and engineering 500+ participants |                              | Vanguard DC plans                 |
|-------------------|------------------------------|--|------------------------------|--|------------------------------|-----------------------------------|
|                   | Percentage of plans offering | Percentage of participants using*              | Percentage of plans offering | Percentage of participants using*              | Percentage of plans offering | Percentage of participants using* |
| Sector funds      | 50%                          | 13%  | 42%                          | 7%   | 39%                          | 6%                                |
| REIT              | 46%                          | 9%   | 39%                          | 7%   | 33%                          | 5%                                |
| Health care       | 17%                          | 12%  | 0%                           | 0%   | 8%                           | 6%                                |
| Energy            | 13%                          | 15%  | 3%                           | 9%   | 4%                           | 4%                                |
| Precious metals   | 4%                           | 4%   | 3%                           | 7%   | 2%                           | 2%                                |
| Technology        | 4%                           | 12%  | 0%                           | 0%   | 3%                           | 5%                                |
| Utilities         | 0%                           | 0%   | 6%                           | 5%   | 1%                           | 2%                                |
| Natural resources | 0%                           | 0%   | 0%                           | 0%   | 1%                           | 4%                                |
| Financials        | 0%                           | 0%   | 0%                           | 0%   | <0.5%                        | <0.5%                             |
| Communications    | 0%                           | 0%   | 0%                           | 0%   | <0.5%                        | 1%                                |
| Consumer          | 4%                           | 4%   | 0%                           | 0%   | <0.5%                        | 1%                                |
| Industrials       | 0%                           | 0%   | 0%                           | 0%   | <0.5%                        | <0.5%                             |

<sup>\*</sup> Among participants offered the option. Source: Vanguard, as of December 31, 2023. Percentages may not total 100% because of rounding.

### Target-date fund availability and use

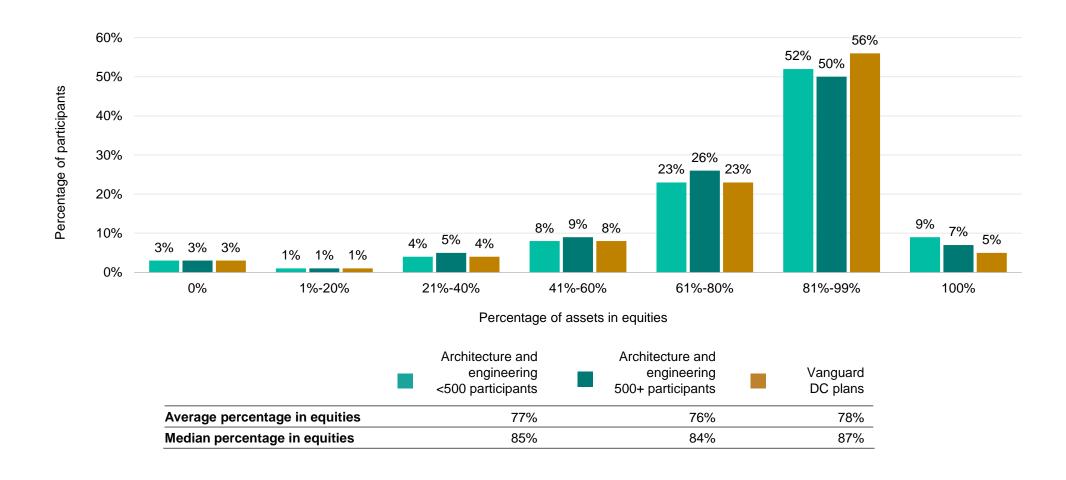
|                                     |  | Architecture and engineering <500 participants | Architecture and engineering 500+ participants | Vanguard<br>DC plans |
|-------------------------------------|--|--|--|----------------------|
| Percentage of plans offering        |  | 92%  | 100%   | 96%                  |
| Plan assets invested*               |  | 30%  | 39%  | 41%                  |
|                                     | <10%   | 0%   | 0%   | 5%                   |
|                                     | 10%–19%  | 23%  | 6%   | 8%                   |
| Develope of plan coasts*            | 20%–29%  | 27%  | 13%  | 17%                  |
| Percentage of plan assets*          | 30%–39%  | 36%  | 23%  | 20%                  |
|                                     | 40%–49%  | 0%   | 29%  | 18%                  |
|                                     | 50%+   | 14%  | 29%  | 32%                  |
| Percentage of participants using*   |  | 72%  | 81%  | 83%                  |
| Percentage of participant assets**  |  | 56%  | 58%  | 62%                  |
|                                     | 1%–24%   | 11%  | 12%  | 10%                  |
| Percentage of participant assets in | 25%–49%  | 9%   | 9%   | 8%                   |
| target-date funds**                 | 50%–74%  | 5%   | 5%   | 4%                   |
|                                     | 75%–99%  | 4%   | 9%   | 6%                   |
|                                     | 100%   | 71%  | 65%  | 72%                  |
|                                     | One target-date fund only                      | 67%  | 62%  | 70%                  |
|                                     | One target-date fund plus other funds          | 26%  | 31%  | 24%                  |
| Percentage of participants owning** | Two or more target-date funds only             | 3%   | 2%   | 2%                   |
|                                     | Two or more target-date funds plus other funds | 4%   | 5%   | 4%                   |

Source: Vanguard, as of December 31, 2023.

<sup>\*</sup> Among plans offering target-date options.

<sup>\*\*</sup> Among participants owning target-date options.

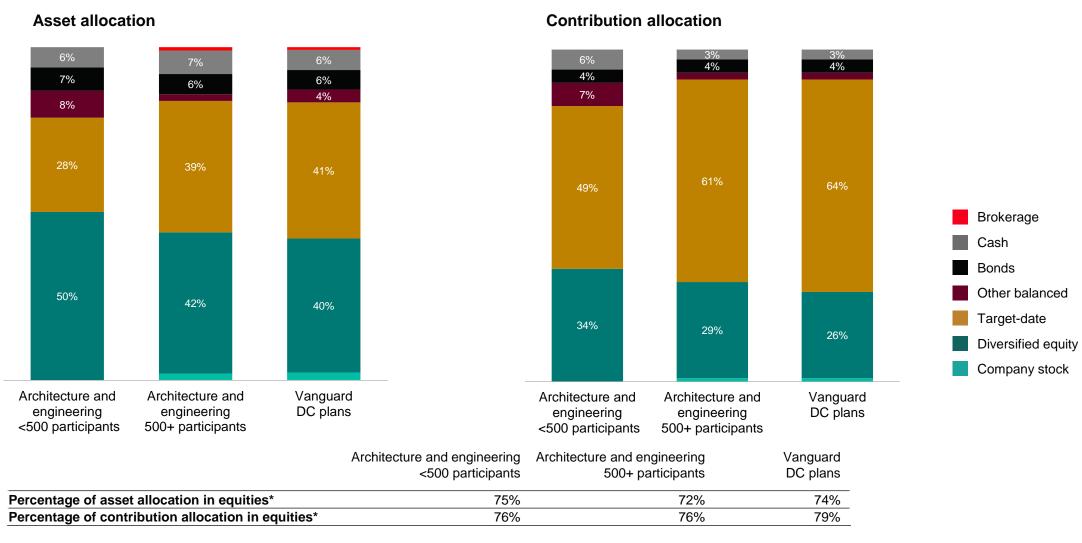
#### **Participant equity exposure**



Source: Vanguard, as of December 31, 2023.

Bars in chart may not align precisely with percentages due to rounding.

#### **Asset and contribution allocations**



<sup>\*</sup> Equities include company stock, diversified equity, and the equity portion of balanced funds. Source: Vanguard, as of December 31, 2023.

Bars in chart may not align precisely with percentages due to rounding.

#### Participants with professionally managed allocations

|                                   |                         | Architecture and engineering <500 participants | Architecture and engineering 500+ participants | Vanguard<br>DC plans |
|-----------------------------------|-------------------------|--|--|----------------------|
|                                   | Single target-date fund | 47%  | 50%  | 58%                  |
| All participants                  | Single balanced fund    | 2%   | 0%   | 1%                   |
| All participants                  | Managed account program | 3%   | 7%   | 7%                   |
|                                   | Total                   | 52%  | 57%  | 66%                  |
|                                   | Single target-date fund | 80%  | 83%  | 86%                  |
| New plan entrants during the year | Single balanced fund    | 1%   | 0%   | 1%                   |
|                                   | Managed account program | 3%   | 3%   | 2%                   |
|                                   | Total                   | 84%  | 86%  | 89%                  |

Source: Vanguard, as of December 31, 2023.

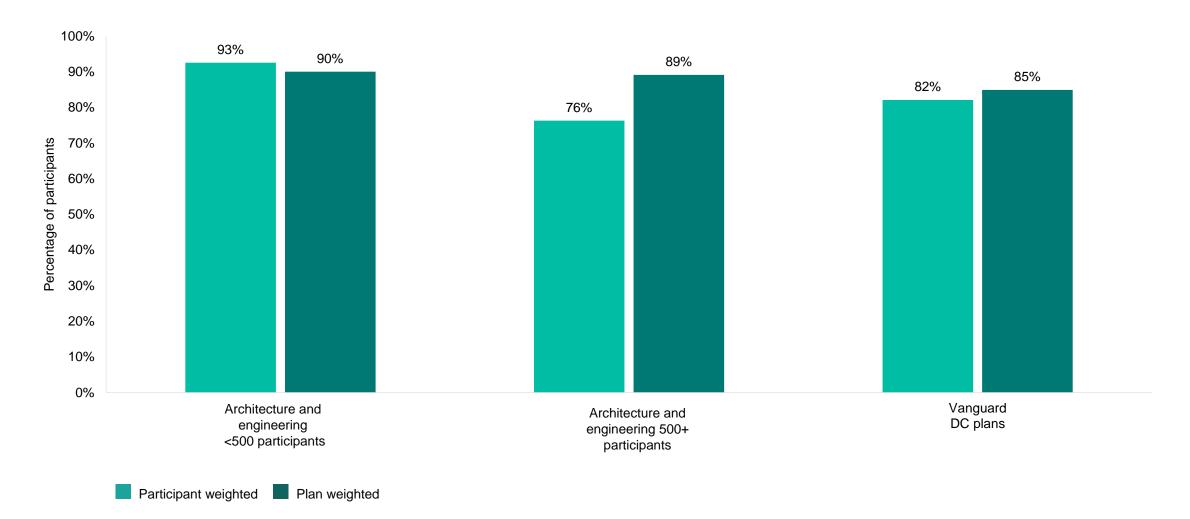
# **Automatic enrollment options\***

|                                   |                                   | Architecture and engineering <500 participants | Architecture and engineering 500+ participants | Vanguard<br>DC plans |
|-----------------------------------|-----------------------------------|--|--|----------------------|
| Automatic enrollment*             | Number of plans                   | 9  | 25   | 842                  |
| Automatic emoninem                | Percentage of plans               | 39%  | 81%  | 59%_                 |
|                                   | 1 percent                         | 0%   | 0%   | 2%                   |
|                                   | 2 percent                         | 0%   | 4%   | 5%                   |
| Default automatic enrollment rate | 3 percent                         | 22%  | 48%  | 33%                  |
| Default automatic enforment rate  | 4 percent                         | 44%  | 8%   | 14%                  |
|                                   | 5 percent                         | 11%  | 4%   | 17%                  |
|                                   | 6 percent or more                 | 22%  | 36%  | 29%                  |
| Default automatic increase rate   | 1 percent                         | 78%  | 72%  | 67%                  |
|                                   | 2 percent                         | 11%  | 0%   | 2%                   |
|                                   | Voluntary election                | 0%   | 24%  | 25%                  |
|                                   | Service feature not offered       | 11%  | 4%   | 6%                   |
|                                   | <6 percent                        | 0%   | 0%   | 2%                   |
|                                   | 6 to 9 percent                    | 0%   | 6%   | 17%                  |
| Default automatic increase can    | 10 to 14 percent                  | 75%  | 67%  | 49%                  |
| Default automatic increase cap    | 15 to 19 percent                  | 13%  | 22%  | 22%                  |
|                                   | 20+ percent                       | 13%  | 6%   | 6%                   |
|                                   | No cap                            | 0%   | 0%   | 4%                   |
|                                   | Target-date fund                  | 100%   | 100%   | 98%                  |
| Default fund                      | Other balanced fund               | 0%   | 0%   | 1%                   |
|                                   | Money market or stable value fund | 0%   | 0%   | 1%_                  |

Source: Vanguard, as of December 31, 2023.

<sup>\*</sup> Limited to plans using Vanguard's automatic enrollment service.

#### **Participation rates**



### Participant deferral rates

|                       |             | Architecture and engineering <500 participants | Architecture and engineering 500+ participants | Vanguard<br>DC plans |
|-----------------------|-------------|--|--|----------------------|
| Deferral rates        | Average     | 9.4%   | 8.0%   | 7.4%                 |
|                       | Median      | 8.0%   | 6.7%   | 6.2%                 |
| Distribution of rates | <4.0%       | 12%  | 25%  | 24%                  |
|                       | 4.0%–6.0%   | 20%  | 19%  | 20%                  |
|                       | 6.1%–9.9%   | 32%  | 26%  | 32%                  |
|                       | 10.0%–14.9% | 23%  | 20%  | 17%                  |
|                       | 15.0%+      | 14%  | 10%  | 7%                   |

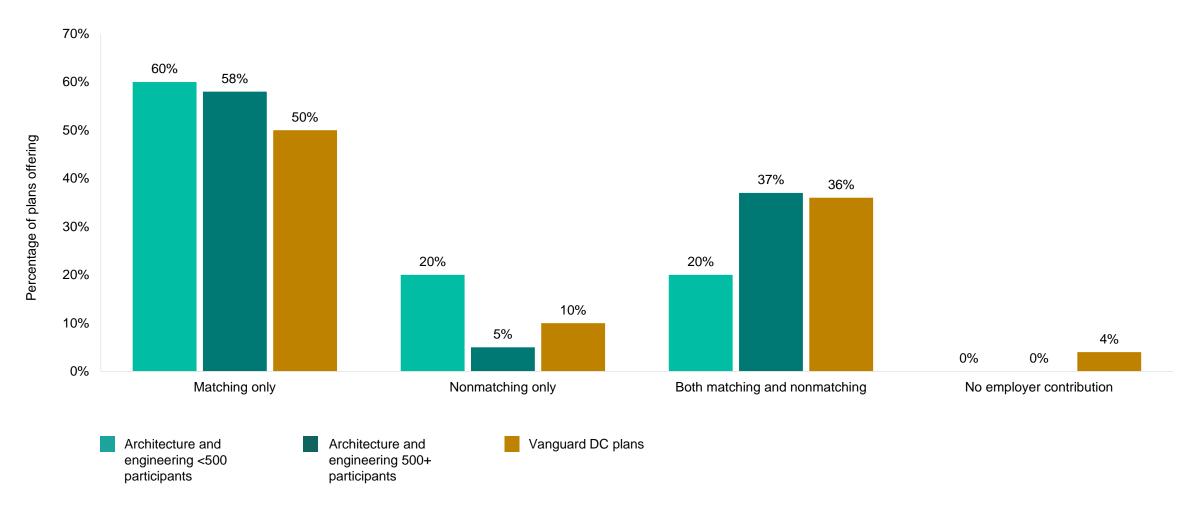
Source: Vanguard active plans with nondiscrimination testing completed during the past two years. Percentages may not total 100% because of rounding.

#### Aggregate participant and employer contribution rates

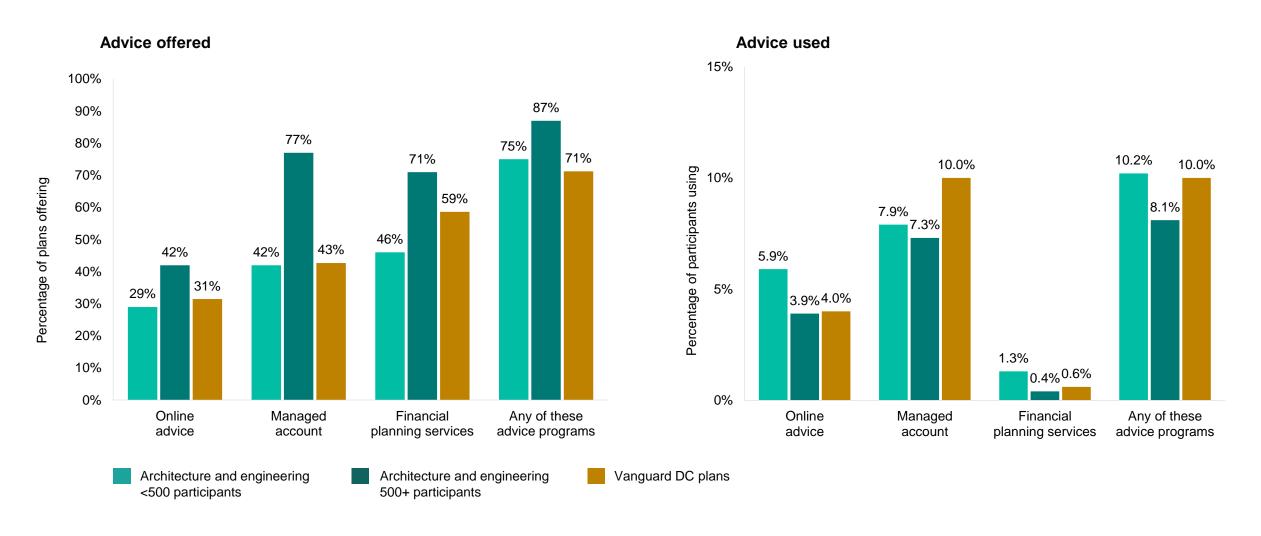
|                       |             | Architecture and engineering <500 participants | Architecture and engineering 500+ participants | Vanguard<br>DC plans |
|-----------------------|-------------|--|--|----------------------|
| Total caving rate     | Average     | 14%  | 12%  | 12%                  |
| Total saving rate     | Median      | 13%  | 11%  | 11%                  |
|                       | <5.0%       | 7%   | 15%  | 14%                  |
|                       | 5.0%-8.9%   | 18%  | 19%  | 20%                  |
| Distribution of rates | 9.0%–11.9%  | 19%  | 21%  | 21%                  |
|                       | 12.0%–14.9% | 22%  | 18%  | 20%                  |
|                       | 15.0%+      | 35%  | 27%  | 25%                  |

Source: Vanguard active plans with nondiscrimination testing completed during the past two years. Percentages may not total 100% because of rounding.

#### Types of employer contributions



#### **Advice services**

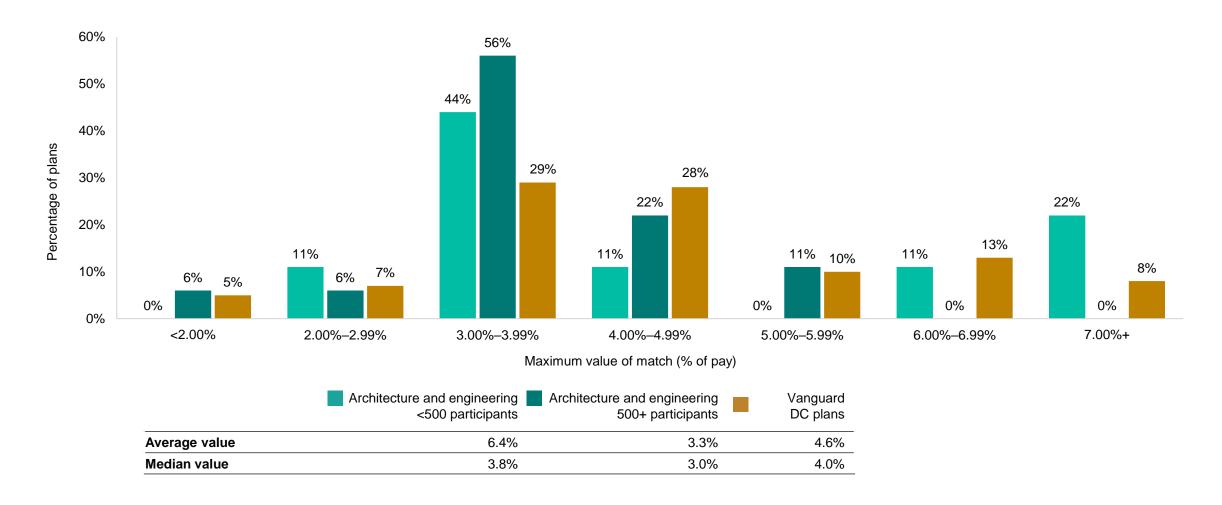


Source: Vanguard, as of December 31, 2023.

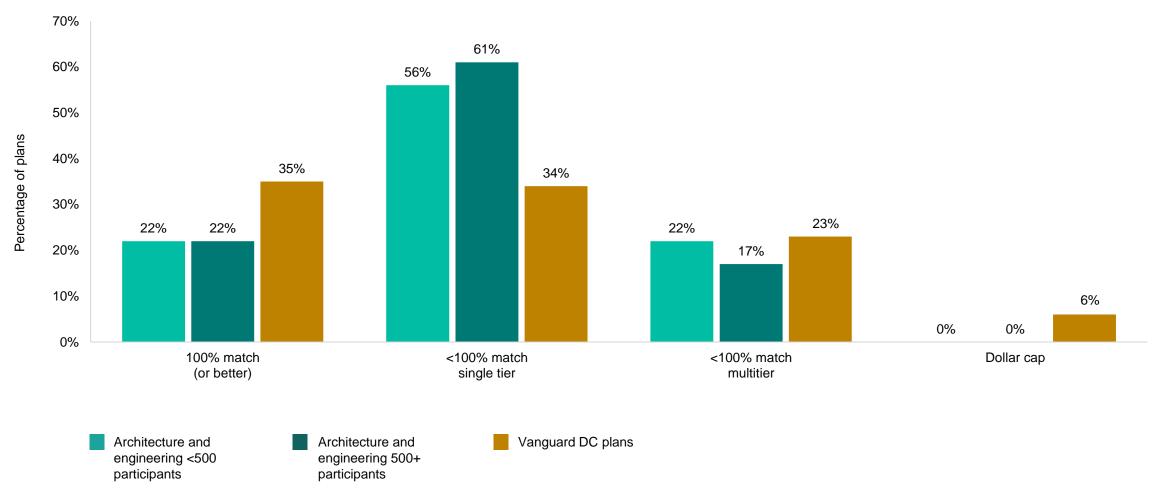
Bars in chart may not align precisely with percentages due to rounding.

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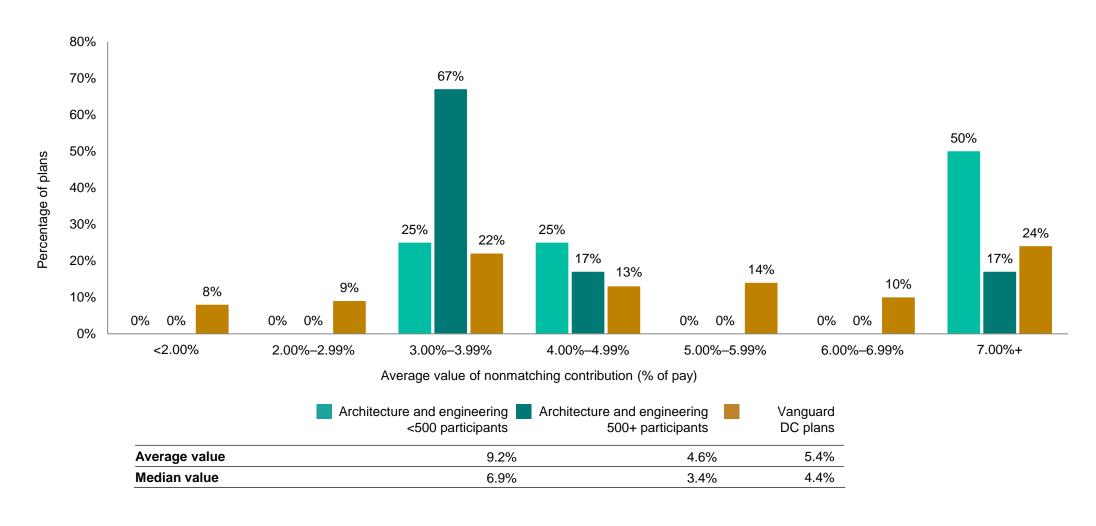
### **Matching contributions**



### **Matching formulas**



#### Nonmatching/Profit-sharing employer contributions



### Roth availability and use

|  |         | Architecture and engineering <500 participants | Architecture and engineering 500+ participants | Vanguard<br>DC plans |
|--|---------|--|--|----------------------|
| Percentage of plans offering Roth (among plans with elective deferrals)  |         | 91%  | 100%   | 82%                  |
| Percentage of plan assets invested in Roth*                              |         | 4.8%   | 4.6%   | 4.4%                 |
|  | <1%     | 5%   | 0%   | 9%                   |
|  | 1%–2%   | 29%  | 13%  | 34%                  |
| Distribution of paraentage of plan accepts in Dath                       | 3%–5%   | 29%  | 42%  | 33%                  |
| Distribution of percentage of plan assets in Roth                        | 6%–9%   | 33%  | 39%  | 15%                  |
|  | 10%–14% | 5%   | 3%   | 5%                   |
|  | 15%+    | 0%   | 3%   | 3%                   |
| Percentage of participants with assets in Roth*                          |         | 26%  | 22%  | 18%                  |
| Percentage of participant assets in Roth**                               |         | 17%  | 20%  | 18%                  |
|  | 1%–24%  | 50%  | 45%  | 50%                  |
|  | 25%-49% | 22%  | 25%  | 24%                  |
| Distribution of participant assets in Roth                               | 50%-74% | 17%  | 19%  | 14%                  |
|  | 75%–99% | 9%   | 7%   | 6%                   |
|  | 100%    | 3%   | 4%   | 3%                   |
| Percentage of participants making Roth contributions (past 12 months)*** |         | 27%  | 24%  | 17%                  |
| Percentage of participant contributions going to Roth**                  |         | 65%  | 57%  | 54%                  |
|  | 1%–24%  | 13%  | 18%  | 22%                  |
|  | 25%-49% | 20%  | 24%  | 26%                  |
| Distribution of percentage of participant contributions to Roth          | 50%-74% | 17%  | 17%  | 15%                  |
|  | 75%–99% | 7%   | 8%   | 7%                   |
|  | 100%    | 43%  | 34%  | 29%                  |

<sup>\*</sup> Among plans offering Roth.\*\* Among participants using Roth.

<sup>\*\*\*</sup> Among participants making elective deferrals. Source: Vanguard, as of December 31, 2023.

# Participant loans and in-service withdrawals

|  |   | Architecture and engineering <500 participants | Architecture and engineering 500+ participants | Vanguard<br>DC plans |
|--|---|--|--|----------------------|
|  | Percentage of participants with outstanding loans | 5%   | 7%   | 13%                  |
| Outstanding loans*   | Percentage of account balance in loans            | 7%   | 8%   | 9%                   |
|  | Average loan balance                              | \$16,577                                       | \$12,279                                       | \$10,708             |
|  | No loans  | 95%  | 93%  | 87%                  |
| Percentage of active participants with outstanding loans*  | One loan  | 5%   | 7%   | 10%                  |
|  | Two loans   | 1%   | 1%   | 3%                   |
|  | Three+ loans                                      | 0%   | 0%   | 0%                   |
| Langian durat 40 manthat   | Average per 1,000 active participants             | 40   | 65   | 105                  |
| Loans issued past 12 months*   | Average loan amount                               | \$23,008                                       | \$14,004                                       | \$10,646             |
| New London Committee and the control of the control | Average per 1,000 active participants             | 58   | 119  | 113                  |
| Nonhardship withdrawals taken past 12 months**   | Average withdrawal amount                         | \$82,558                                       | \$26,826                                       | \$17,112             |
|  | Average per 1,000 active participants             | 5  | 24   | 68                   |
| Hardship withdrawals taken past 12 months**  | Average withdrawal amount                         | \$10,800                                       | \$5,781  | \$4,730              |

Source: Vanguard, as of December 31, 2023.

<sup>\*</sup> Among plans allowing loans.

<sup>\*\*</sup> Among participants allowed in-service withdrawals.

#### Important information

All investing is subject to risk, including the possible loss of the money you invest. Be aware that fluctuations in the financial markets and other factors may cause declines in the value of your account. There is no guarantee that any particular asset allocation or mix of funds will meet your investment objectives or provide you with a given level of income. Diversification does not ensure a profit or protect against a loss.

A stable value investment is neither insured nor guaranteed by the U.S. government. There is no assurance that the investment will be able to maintain a stable net asset value, and it is possible to lose money in such an investment.

Investments in target-date funds are subject to the risks of their underlying funds. The year in the fund name refers to the approximate year (the target date) when an investor in the fund would retire and leave the workforce. The fund will gradually shift its emphasis from more aggressive investments to more conservative ones based on its target date. An investment in target-date funds is not guaranteed at any time, including on or after the target date.

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